



Shauna Barnes

Description

About:

Shauna Barnes provides trusted counsel to companies, with a particular emphasis on highly-regulated industries facing tough choices in the marketplace. She has a decade of experience giving legal advice, serving most recently as General Counsel for Dogfish Head Craft Brewery. In that capacity, Shauna helped launch a distillery, introduce cans to market, and navigate over a dozen strategic distribution partnership changes. She also has extensive experience counseling executive and management teams on legal, compliance and regulatory risks surrounding day-to-day operations, strategic planning, international expansion, product rollouts, and major promotions and marketing campaigns.

Executive teams benefit from Shauna's experience providing creative solutions to tricky regulatory schemes, including shepherding legislative changes through the statehouse. Shauna has considerable expertise drafting and negotiating commercial agreements, including distribution and supply agreements, project and purchase agreements, and sponsorship and events agreements. She has also worked with lobbyists and trade associations on a continuous basis since 2012, and was the founding member of the Craft Beverage Lawyers Guild.

Shauna was a cum laude graduate of Wake Forest University School of Law and a graduate with distinction from the Pennsylvania State University. After law school, she worked for McDermott Will & Emery in Washington, D.C., providing antitrust counsel to a number of Fortune 500 firms.

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