



Greg Pimentel

## Description

### About:

Greg joined Kaleo in June 2022 and focuses his practice on commercial transactions, corporate law, and technology transactions. As commercial counsel, Greg works with companies of all sizes to achieve the right balance of risk mitigation and business imperatives in their interactions with customers and vendors alike. Greg specializes in technology transactions, including SaaS, PaaS, IaaS agreements, software licensing, and cloud-connected devices. Additionally, Greg assists smaller to mid-size companies by acting as fractional general counsel. In this part of his practice, Greg provides counsel to clients on a variety of topics, including all manner of commercial agreements; corporate formation, governance, and operations; strategic counseling; and managing outside counsel.

Prior to joining Kaleo, Greg had almost 20 years of legal experience helping individuals and companies of all sizes with their transactional needs. While at Capital One, Greg negotiated complex transactions across business units, including technology, HR, brand, bank, and credit card, all with an eye on mitigating financial, legal, regulatory, and reputational risk. During his time at CarLotz, Inc., Greg served as the point person for commercial contracts, while also advising leaders and retail units on corporate real estate, HR and customer dispute matters. Greg's career also included advising small and medium-sized companies on corporate formation matters, commercial real estate transactions, and mergers and acquisitions.

**Undergraduate Education:** Washington & Lee University

**Law School:** University of Richmond School of Law

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